STAFF REPORT ON RIVERBOAT CASINO LICENSEES' COMPLIANCE WITH VOLUNTARY PROCUREMENT AND EMPLOYMENT CONDITIONS 3rd QUARTER, 2000

Prepared for February 20, 2001 Board Meeting

This report illustrates riverboat gaming licensees' compliance with the voluntary procurement and employment conditions proposed in their respective applications.

These conditions were proposed by each of the applicants who received licenses to operate riverboat casinos in the State of Louisiana.

The Louisiana Riverboat Economic Development and Gaming Control Act provides for fifteen riverboat casinos to operate in the State of Louisiana. As of this date of this report, fourteen riverboat casinos are currently operating in the State of Louisiana. The fourteenth riverboat casino, Hollywood Casino – Shreveport, will not be included in this report since they did not commence gaming operations until December 20, 2000.

Therefore, this report is taken from figures reported by thirteen operating riverboats to the Louisiana Gaming Control Board for the third calendar quarter of 2000. Approximately, 15,859 people were employed by the riverboat industry for the third calendar quarter of 2000. Of that number, 15,597 were Louisiana residents, 9,378 were minorities and 9,240 were women.

Where the application did not set forth a specific procurement or employment figure, but instead relied on census figures to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee's level of compliance.

1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP: (Isle of Capri Casino - Bossier City)

Preliminary Approval: March 12, 1993 Operations commenced: April 22, 1994

A. Voluntary Conditions:

i. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater.
- c. Hire 770 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2000

i. Employment Results:

Total 1,495 Louisiana 97.73% (1,461) Minority 63.81% (954)

Women 60.40% (903)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 1,562 | 1,531 | 1,495 | 1,543 | |
| Louisiana | 98.65% | 98.04% | 97.73% | 98.44% | |
| | 1,541 | 1,501 | 1,461 | 1,519 | |
| Minority | 64.72% | 63.55% | 63.81% | 63.51% | |
| | 1,011 | 973 | 954 | 980 | |
| Women | 58.64% | 60.55% | 60.40% | 60.08% | |
| | 916 | 927 | 903 | 927 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 75 | 57 | 18 | 26 |

ii. **Procurement Results:**

Total La. 43.43%

Minority 13.67% Women 21.94%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 69.13% | 63.10% | 43.43% | 66.49% | |
| Minority | 22.40% | 17.15% | 13.67% | 18.09% | |
| Women | 28.68% | 26.61% | 21.94% | 27.01% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

2. RED RIVER ENTERTAINMENT OF SHREVEPORT PARTNERSHIP IN COMMENDAM:

(Harrah's - Shreveport)

Preliminary Approval: March 12, 1993

Operations commenced: April 18, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 700 persons in riverboat and support operations.

- a. Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 25% of goods and services from minority owned firms.

c. Procure 10% of goods and services from Women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2000

i. **Employment Results:**

Total 1,445 Louisiana 97.9% (1,414) Minority 59.2% (856) Women 60.1% (869)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 1,408 | 1,413 | 1,445 | 1,410 | |
| Louisiana | 97.8% | 97.7% | 97.9% | 97.8% | |
| | 1,377 | 1,380 | 1,414 | 1,378 | |
| Minority | 59.9% | 58.7% | 59.2% | 60.9% | |
| | 843 | 830 | 856 | 858 | |
| Women | 59.7% | 59% | 60.1% | 59.4% | |
| | 840 | 834 | 869 | 837 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 73 | 53 | 20 | 26 |

ii. **Procurement Results:**

Total La. 62% (92.3% with construction)
Minority 23.5% (6% with construction)
Women 13.1% (4.6% with construction)

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 77.1% | 64.8% | 62% | 70% | |
| W/Const. | 92.6% | 92% | 92.3% | 58.4% | |
| Minority | 28.7% | 23.2% | 23.5% | 25.2% | |
| W/Const. | 6.3% | 4.3% | 6.0% | 15.6% | |
| Women | 19.1% | 15.7% | 13.1% | 16% | |
| W/Const. | 12.8% | 9% | 4.6% | 14.5% | |

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

3. PLAYERS LAKE CHARLES, INC. (HARRAHS): (Players III - Lake Charles)

Preliminary Approval: March 12, 1993 Operations commenced: December 8, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

- a. Procure 60% of goods and services from or through Louisiana owned companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% (minorities) and 9% (Women) of goods and services from minority and Women majority-owned firms during

preopening construction period.
c. Procure 5% (minorities) and 5% (Women) of goods and services from minority and Women majority-owned firms during post construction period.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2000

i. Employment Results:

Total 897 Louisiana 98.4% (1,015) Minority 50.5% (453)

Women 56.74% (509)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 1,067 | 1,111 | 897 | 1,186 | |
| Louisiana | 98.9% | 98.2% | 98.4% | 98.6% | |
| | 1,055 | 1,091 | 1,015 | 1,070 | |
| Minority | 54% | 51.6% | 50.5% | 52% | |
| | 577 | 573 | 453 | 571 | |
| Women | 59% | 57% | 56.74% | 59% | |
| | 634 | 632 | 509 | 640 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 202 | 121 | 81 | 90 |

ii. Procurement Results:

Total La. 67.52% Minority 5.18% Women 8.62%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average | |
|-------------|--------------|--------------|--------------|--------------|--------------|--|
|-------------|--------------|--------------|--------------|--------------|--------------|--|

| Louisiana | 64.72% | 59.6% | 67.52% | 60.59% | |
|-----------|--------|--------|--------|--------|--|
| Minority | 11.02% | 9.85% | 5.18% | 6.83% | |
| Women | 10.68% | 13.84% | 8.62% | 13.27% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

4. SHOWBOAT STAR PARTNERSHIP (HARRAHS):

(Star Casino - Lake Charles)

Preliminary Approval: March 26, 1993

Operations commenced: October 24, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women proportion to whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2000

i. Employment Results:

Total 812

Louisiana 98.7% (669) Minority 50.5% (410) Women 56.77% (461)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 485 | 548 | 812 | 563 | |
| Louisiana | 97.7% | 97.6% | 98.7% | 97.2% | |
| | 474 | 535 | 669 | 478 | |
| Minority | 51.8% | 50.7% | 50.5% | 51% | |
| | 251 | 278 | 410 | 251 | |
| Women | 61% | 56% | 56.77% | 62% | |
| | 296 | 310 | 461 | 306 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 202 | 121 | 81 | 90 |

ii. **Procurement Results:**

Total La. 81.10% Minority 11.37% Women 12.22%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 65.04% | 88.68% | 81.10% | 70% | |
| Minority | 16.56% | 13.15% | 11.37% | 10% | |
| Women | 15.61% | 10.32% | 12.22% | 10.22% | |

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76%

Women Percentage: 51.86%

5. HORSESHOE ENTERTAINMENT, A LOUISIANA LIMITED PARTNERSHIP:

(The Horseshoe - Bossier City)

Preliminary Approval: March 26, 1993

Operations commenced: July 9, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire 45% minorities and women or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 1000 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 35% and 35% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

<u>September 30, 2000</u>

i. Employment Results:

| Total | 2,694 |
|-----------|---------------|
| Louisiana | 98.6% (2,657) |
| Minority | 62% (1,658) |
| Women | 61% (1,633) |

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
|------------|--------------|--------------|--------------|--------------|--------------|

| Total | 2,646 | 2,647 | 2,694 | 2,708 | |
|-----------|-------|-------|-------|-------|--|
| Louisiana | 99% | 99% | 98.6% | 98% | |
| | 2,610 | 2,608 | 2,657 | 2,663 | |
| Minority | 62% | 63% | 62% | 61% | |
| | 1,635 | 1,662 | 1,658 | 1,656 | |
| Women | 61% | 62% | 61% | 61% | |
| | 1,614 | 1,663 | 1,633 | 1,641 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 214 | 133 | 81 | 96 |

Total La. 75%

Minority 35% (34% with construction) Women 44% (43% with construction)

| Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|--------------|------------------------------------|---|--|---|
| 75% | 75% | 44% | 77% | |
| | | | | |
| 35% | 36% | 28% | 33% | |
| 34% | | 27% | 32% | |
| 44% | 43% | 32% | 41% | |
| 43% | 42% | 30% | 40% | |
| | (2000) 75% 35% 34% 44% | (2000) (2000) 75% 75% 35% 36% 34% 43% | (2000) (2000) (2000) 75% 75% 44% 35% 36% 28% 34% 27% 44% 43% 32% | (2000) (2000) (2000) (1999) 75% 75% 44% 77% 35% 36% 28% 33% 34% 27% 32% 44% 43% 32% 41% |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

6. LOUISIANA-I GAMING D/B/A LOUISIANA GAMING ENTERPRISES, LTD.:

(Boomtown Casino - Harvey)

Preliminary Approval: June 18, 1993

Operations commenced: August 5, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

a. Hire 90% Louisiana residents.

- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 550 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2000

i. Employment Results:

Total 1,181

Louisiana 99.7% (1,177) Minority 53% (627) Women 62.2% (735)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 1,104 | 1,184 | 1,181 | 1,165 | |
| Louisiana | 99.6% | 99.7% | 99.7% | 99.8% | |
| | 1,100 | 1,180 | 1,177 | 1,163 | |

| Minority | 49.2% | 51.8% | 53% | 50.4% | |
|----------|-------|-------|-------|-------|--|
| | 543 | 613 | 627 | 587 | |
| Women | 61.6% | 62.2% | 62.2% | 59.1% | |
| | 680 | 736 | 735 | 689 | |
| l | | | | | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 113 | 77 | 36 | 47 |

Total La. 88.20% Minority 14.82% Women 30.42%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 94.73% | 94.37% | 88.20% | 96.74% | |
| Minority | 16.61% | 18.07% | 14.82% | 15.29% | |
| Women | 42.50% | 32.41% | 30.42% | 34.42% | |

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

7. CATFISH QUEEN PARTNERSHIP/JAZZ ENTERPRISES, INC: (Argosy Casino - Baton Rouge)

Preliminary Approval: March 26, 1993 Operations commenced: September 30, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 800 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2000

i. Employment Results:

| 8 |
|------------|
| .12% (791) |
| .27% (481) |
| .39% (426) |
| |

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 760 | 797 | 798 | 768 | |
| Louisiana | 99.09% | 99.25% | 99.12% | 99.35% | |
| | 753 | 791 | 791 | 763 | |
| Minority | 57.11% | 59.47% | 60.27% | 58.86% | |
| | 434 | 474 | 481 | 452 | |
| Women | 56.71% | 54.57% | 53.39% | 55.60% | |
| | 431 | 435 | 426 | 427 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 115 | 75 | 40 | 42 |

Total La. 89.14% Minority 14.69% Women 17.72%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 81.19% | 83.98% | 89.14% | 84.51% | |
| Minority | 15.29% | 17.06% | 14.69% | 12.22% | |
| Women | 20.44% | 21.58% | 17.72% | 30.91% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

8. TREASURE CHEST CASINO, L.L.C.: (Treasure Chest - Kenner)

Preliminary Approval: June 18, 1993 Operations commenced: September 5, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 500 persons in riverboat and support operations.

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2000

i. Employment Results:

Total 1,171 Louisiana 99.6% (1,167) Minority 41.8% (489) Women 50.6% (593)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 1,237 | 1,209 | 1,171 | 1,237 | |
| Louisiana | 99.7% | 99.7% | 99.6% | 99.6% | |
| | 1,233 | 1,206 | 1,167 | 1,232 | |
| Minority | 41.8% | 41.8% | 41.8% | 41.7% | |
| | 517 | 505 | 489 | 516 | |
| Women | 49.9% | 51.2% | 50.6% | 51.6% | |
| | 617 | 619 | 593 | 638 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 153 | 120 | 33 | 62 |

ii. **Procurement Results:**

Total La. 77.26% Minority 24.9% Women 38.63%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 84.60% | 80.86% | 77.26% | 87.97% | |
| Minority | 12.48% | 13.66% | 24.9% | 15.73% | |
| Women | 31.21% | 23.91% | 38.63% | 33.86% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

9. LOUISIANA CASINO CRUISES, INC.: (Casino Rouge - Baton Rouge)

Preliminary Approval: March 26, 1993 Operations commenced: December 28, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women at 30% and 35% respectively, or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 600 persons in riverboat and support operations.

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms during the re-opening

construction phase. During the post-opening operating phase, to procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2000

i. Employment Results:

Total 966 Louisiana 99.48% (961) Minority 53.93% (521) Women 51.76% (500)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 1,000 | 1004 | 966 | 1000 | |
| Louisiana | 99.40% | 99.43% | 99.50% | 99.48% | |
| | 994 | 999 | 961 | 994 | |
| Minority | 55.70% | 54.08% | 53.93% | 56.70% | |
| | 557 | 543 | 521 | 567 | |
| Women | 53.30% | 55.68% | 51.76% | 53.90% | |
| | 533 | 559 | 500 | 539 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 181 | 118 | 63 | 80 |

ii. **Procurement Results:**

Total La. 76.86% Minority 2.65% Women 6.37%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
|-------------|--------------|--------------|--------------|--------------|--------------|

| Louisiana | 79.97% | 78.53% | 76.86% | 88.01% | |
|-----------|--------|--------|--------|--------|--|
| Minority | 2.00% | 1.99% | 2.65% | 2.16% | |
| Women | 4.25% | 9.46% | 6.37% | 3.95% | |

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

10. BELLE OF ORLEANS, L.L.C.: (Bally's - New Orleans)

Preliminary Approval: June 18, 1993

Operations commenced: July 7, 1995

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 70% Louisiana residents.
- b. Hire minorities and women in proportion whichever is greater.
- c. Hire 400 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 30% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from majority Women owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2000

i. **Employment Results:**

Total 738 Louisiana 99% (731)

Minority 76% (560) Women 59% (432)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 691 | 723 | 738 | 744 | |
| Louisiana | 99% | 99% | 99% | 98% | |
| | 681 | 715 | 731 | 732 | |
| Minority | 87% | 88% | 76% | 87% | |
| | 603 | 633 | 560 | 649 | |
| Women | 58% | 58% | 59% | 59% | |
| | 399 | 419 | 432 | 436 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 39 | 13 | 26 | 18 |

Note: Supervisory positions were not included in Ballys' Management Report.

ii. Procurement Results:

Total La. 60% Minority 21% Women 10%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 63% | 51% | 60% | 59% | |
| Minority | 26% | 33% | 21% | 26% | |
| Women | 7% | 13% | 10% | 8% | |

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

11. ST. CHARLES GAMING COMPANY, INC. (Isle of Capri - Lake Charles)

Preliminary Approval: June 18, 1993

Operations commenced: July 29, 1995

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 650 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2000

i. Employment Results:

Total 1,409

Louisiana 96.62% (1,361) Minority 49.89% (705) Women 58% (820)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 1,443 | 1,483 | 1,409 | 1,387 | |

| Louisiana | 96.9% | 96.8% | 96.6% | 96.6% | |
|-----------|--------|--------|--------|--------|--|
| | 1,400 | 1,400 | 1,361 | 1,341 | |
| Minority | 50.03% | 51.11% | 49.89% | 49.75% | |
| | 722 | 758 | 705 | 690 | |
| Women | 57.10% | 56.64% | 58% | 57.39% | |
| | 824 | 840 | 820 | 796 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 196 | 117 | 79 | 84 |

Total La. 60% Minority 7% Women 13%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 86% | 65% | 60% | 98% | |
| Minority | 18% | 14% | 7% | 18% | |
| Women | 16% | 14% | 13% | 19% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

12. **GRAND PALAIS RIVERBOAT, INC.** (Isle of Capri - Lake Charles)

Preliminary Approval: June 18, 1993

Operations commenced: July 12, 1996

A. <u>Voluntary Conditions:</u>

i. Employment Conditions:

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 520 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 90% of goods and services from or through Louisiana companies.
- b. Procure 10% and 8% of goods and services from minority and women majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2000

i. Employment Results:

Total 653 Louisiana 94.03% (614) Minority 46.86% (306) Women 61.50% (402)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 660 | 675 | 653 | 636 | |
| Louisiana | 94.7% | 92.6% | 94.03% | 93.7% | |
| | 625 | 625 | 614 | 596 | |
| Minority | 44.55% | 47.11% | 46.86% | 43.08% | |
| | 294 | 318 | 306 | 274 | |
| Women | 60.76% | 60.59% | 61.50% | 58.02% | |
| | 401 | 409 | 402 | 369 | |

| Management | Total | Caucasians | Minorities | Women |
|------------|-------|------------|------------|-------|
|------------|-------|------------|------------|-------|

| Report | | | | |
|-------------------------------|-----|----|----|----|
| 3 rd Quarter, 2000 | 134 | 93 | 41 | 52 |

Total La. 61% Minority 13% Women 2%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 69% | 60% | 61% | 87% | |
| Minority | 22% | 12% | 13% | 14% | |
| Women | 7% | 3% | 2% | 12% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

13. CRESCENT CITY CAPITAL DEVELOPMENT CORP. (Casino Magic - Bossier City)

Preliminary Approval: June 18, 1993 Operations commenced: October 4, 1996

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 775 persons in riverboat and support operations.

- a. Procure 80% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2000

i. Employment Results:

Total 1,600 Louisiana 99% (1,579) Minority 85% (1,358) Women 60% (957)

| Employment | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|------------|--------------|--------------|--------------|--------------|--------------|
| Total | 1,577 | 1,537 | 1,600 | 1,502 | |
| Louisiana | 98.80% | 98.78% | 99% | 99.26% | |
| | 1,561 | 1,518 | 1,579 | 1,491 | |
| Minority | 66.71% | 67.33% | 85% | 65.71% | |
| | 1,052 | 1,030 | 1,358 | 987 | |
| Women | 60% | 60.74% | 60% | 60.18% | |
| | 954 | 923 | 957 | 904 | |

| Management Report | Total | Caucasians | Minorities | Women |
|-------------------------------|-------|------------|------------|-------|
| 3 rd Quarter, 2000 | 76 | 57 | 19 | 34 |

Note: Supervisory positions were not included in Casino Magic's Management Report.

ii. Procurement Results:

Total La. 43%

Minority 6% Women 17%

| Procurement | Q1 (2000) | Q2 (2000) | Q3 (2000) | Q4 (1999) | Year Average |
|-------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 61% | 70% | 43% | 66% | |
| Minority | 6% | 7.5% | 6% | 8% | |
| Women | 16% | 17% | 17% | 16% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%